



INTERNATIONAL CHROMIUM DEVELOPMENT ASSOCIATION

Conference documentation

MEMBERS' MEETING

April 26-28th, 2016



Tirana, Albania

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MEMBERS' MEETING 2016 TIRANA

Programme

Monday 25th April 2016

Technical Tour: AlbCHROME Sh.p.k Bulqiza chrome mine and Elbasan ferrochrome plant (refer to related detailed programme)

Tuesday 26th April 2016

09:00 – 18:00 Welcome desk
18:45 Welcome dinner (at conference hotel)

Wednesday 27th April 2016

09:00 – 10:30 **Inaugural session**

- Opening Address by ICDA President **Mr Jeff McLaughlin** - Glencore, South Africa
- Keynote Address **Mr Damian Gjknuri** - Ministry of Industry and Energy of Albania
- Challenging times for the world economy, is there light at the end of the tunnel? **Mr Stefan Schilbe** - Chief Economist at HSBC Trinkau & Burkhardt AG, Germany

10:30 – 11:00 **Coffee Break**

11:00 – 12:30 **Global Chrome and Ferrochrome Market Trends – Chaired by Mr Subhrakant Panda, ICDA Vice President - IMFA, India**

- Chrome ore global supply / demand balance, an analysis of 2015 **Mr Loic Racon** - ICDA, France
- Albania chrome overview, an active industry since 1942 **Mr Luan Salla** - Albchrome Shpk, Albania
- The impact of foreign exchange movements on the ferrochrome markets **Mr Roderik Van Losenoord** - Bryanston Resources, Switzerland

12:30 **Lunch**

14:00 – 17:00 **Optional touristic tour to Kruja Castle** (people having booked the tour only)

18:45 Assemble in hotel lobby for transport to Gala dinner venue

19:00 **Gala dinner**

Thursday 28th April 2016

09:00 – 11:00 **Breakout sessions**

Key issues and their impact on the chrome industry - Chaired by Mr Phoivos Pouroulis, ICDA Management - Tharisa Minerals, South Africa

- Power price and their impact on the competitiveness of the ferroalloy industry - a global overview **Mr Kevin Fowkes** - Alloy Consult, United-Kingdom
- Implementing safety best practices for the ferroalloy industries – a constant effort **Mr Henk Reimink** - WorldSteel, Belgium
- The geology of chrome, current reserve, resources, for how long? **Dr Laurent Bailly** - BRGM, France
- EU REACH update, what is next? **Mr Marcus Navin-Jones** - Keller & Heckman LLP, Belgium

11:00 – 11:30 **Coffee Break**

11:30 – 13:30 **Stainless Steel and chrome users - Chaired by Cengiz Onal, ICDA Management - Yildirim Group, Turkey**

- Stainless steel: is there growth potential outside China? **Dr Thomas Windberger** - SMR, Austria
- China, currency and costs: an outlook on the influence these factor will have in 2016 for ferrochrome and stainless steel **Mr Mark Beveridge** - CRU, United-Kingdom
- Chrome chemicals markets and applications overview **Mr Mike Techow** - Lanxess, South Africa
- Hard chrome plating market overview **Mr Mikaël Marret** - Ugitech, France

13:30 **Closing Remarks**

13:45 **Lunch and end of conference**

**Chrome
Chemicals and
Metal Workshop**
(restricted to their
related producers only)



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Chrome Chemicals and Metal - Workshop No.6

ICDA is pleased to invite you to this dedicated workshop including presentations from ICDA staff and exceptional end-users guests and a debate about the future and challenges for your industry.

We are looking forward to a constructive workshop with you!



Thursday 28th April 2016 – 9:00 -11:00

Programme

Opening address



Mike Techow - Chairperson



Chrome Chemicals and Metal data update



Loïc Racon - ICDA Market Analyst



End users presentations and discussion:



Chrome tanning in leather industry; technology, sustainability and prospective considerations by ASSOMAC (Italy) – Italian association technology manufacturers for footwear, leathersgoods and tannery

Roberto Vago - Leather Technology Department Manager



Chrome plating: benefit for applications, technology process, health and safety at workplace by Ugitech (France)

Mikaël Marret - Product Manager



Philippe Ruault - Plant Manager



Chromium trioxide, REACh application for authorization - history, status quo and outlook by Enthone GmbH (Germany)

Dirk Wiethoelter - Global Product manager Hard chrome



2016 Projects

Closing remarks



Attendance list

Special Guests : Mr Damian Gjinknuri - Albania Minister of Industry and Energy
Mr Stefan Schilbe - HSBC, Chief Economist

Company	Last Name	First Name	Position	Country
Afarak Group	LILLJA	Michael	Executive Director	Finland
Afarak Group (TMS)	CAGLAYAN	Guldal Seyda	Managing Director	Turkey
Aktyubinsk CCP / Network Trading Ltd.	Arif	Refik	Manager	Turkey
Aktyubinsk CCP / Network Trading Ltd.	Kirvanoglu	Kerem	General Manager	Turkey
Aktyubinsk CCP / Network Trading Ltd.	Stoffers	Michael	Manager	Turkey
Albchrome Sh.p.k	Bernardi	Aleksandro	Internatioanal Consultant on Metallurgy	Albania
Albchrome Sh.p.k	Duraj	Erjon	Elbasan Ferrochrome Plant Director	Albania
Albchrome Sh.p.k	Mani	Arben	Burrel Ferrochrome Plant Director	Albania
Albchrome Sh.p.k	Radovani	Engjeljan	Head of Chrome Ore Purchase Department	Albania
Albchrome Sh.p.k	Rodl	Kristo	Enrichment and processing senior Consultant	Albania
Albchrome Sh.p.k	Saliaj	Luan	Chief Executive Officer	Albania
Albchrome Sh.p.k	Uci	Ndoc	Senior Mining Consultant	Albania
Albchrome Sh.p.k	Vishaj	Ali	Deputy CEO – Sales, Procurement and Logistics	Albania
Albchrome Sh.p.k	Xhafa	Edmond	Deputy CEO – Mining and Enrichment	Albania
Alloy Consult	FOWKES	Kevin	Managing Consultant	United-Kingdom
AMG Superalloys	HAW	Michael	General Manager Chrome	United-Kingdom
AMG Superalloys	LAWSON	Kevin	Managing Director	United-Kingdom
Aperam S.A.	CHANG	Marcia	Global Buyer	Luxembourg
Aperam S.A.	Tuğay	Hasan	Manager of Alloys and Metals	Luxembourg
Asia Steel & Metals Ltd.	Claesen	Jonathan	Trader	Hong Kong
ASSOMAC	Vago	Roberto	Project Manager	Italy
BF International Limited	KOZATO	Wataru	Director	Japan
BRGM	Bailly	Laurent	Geologist	France
Bryanston Resources AG	Van Losenoord	Roderik	Project Leader	Switzerland
CellMark Metals/Sonaco Trading	LUNDMAN	Claes	Managing Director	Sweden
Chongqing Minfeng Chemical	HU	Peng	Import&Export Manager	China
CMC Cometals	ROESCHEL	Manfred	Senior Vice President	USA
CMC Cometals Europe	MAES	Stefaan	General Manager	Belgium
COFERMIN Rohstoffe GmbH & Co. KG	KRUEGER	Bernhard	Managing Partner	Germany
COFERMIN Rohstoffe GmbH & Co. KG	NEEB	Michael	Managing Partner	Germany
Cronimet Metal Trading	STETZ	Kamill	Trader	UAE
CRU	BEVERIDGE	Mark	Senior Consultant	United-Kingdom
DCX CHROME - DELACHAUX Group	GUENEGOU	Yoran	Sales Manager	France
Dieter Hennecke Consulting	Hennecke	Dieter	Advisor	Germany
Elementis Chromium	WALDMANN	Eric	Vice President Finance & Sourcing	USA
ELG Haniel Trading GmbH	KRATZ	Benno	Managing Director	Germany
ELG Haniel Trading GmbH	VOELKNER	Magnus	Group Marketing	Germany
ENCO International, Inc.	ENGEL	Roger	President	USA
Enthone GmbH	Wiethölter	Dirk	Hard Chrome Product Manager	Germany
ERG Sales AG	KLEIN	Udo	Product Manager	Switzerland
ERG Sales AG	PASTOUR	Dmitry	Marketing Director	Switzerland
Eti Elektrometalurji A.S.	ÖCAL	Yahya	General Manager	Turkey
F.W. Winter Inc & Co.	WINTER	Fred	CEO / President	USA
Ferro Alloys Corporation LTD	SARAF	Ashish	Managing Director	India
Glencore	MCLAUGHLAN	Jeff	Marketing Director	South Africa
Glencore International AG	CUTLER	Stuart	Trader	Switzerland
Glencore International AG	DREYER	Deon	Chief Operating Officer	South Africa
Glencore International AG	FRIEDRICH	Sven	Trader	Switzerland
Glencore International AG	KLUK	Jason	Trader	Switzerland
HANWA CO.,LTD.	FUNATSU	Naoaki	Assistant Manager	Japan
HANWA CO.,LTD.	KITAGAWA	Tetsuya	Manager	Japan
Hellenic Ferroalloys S.A.	Chatzakis	Eleftherios	Project Manager	Greece
Hernic Ferrochrome (Pty) Ltd.	MALHERBE	François	Executive Head: Marketing	South Africa
Hernic Ferrochrome (Pty) Ltd.	VORSTER	Albertus	Marketing Development Manager	South Africa
Indian Metals & Ferro Alloys Limited	MOHANTY	Deepak Kumar	Vice President, Head - Ferro Alloys Business Unit	India
Indian Metals & Ferro Alloys Limited	PANDA	Subhrakant	Managing Director & CEO	India
Inter Alloys, S.L.	Campanillas	Maria Jose	Head of Ferroalloys Division	Spain
Inter Alloys, S.L.	MUNILLA	Pablo	General Manager	Spain
Kastamonu Madencilik San. Ve Tic A.S.	Vardar	Haluk		Turkey
KAT Technology SRL	Orio	Mauro	Chief Engineer	Italy
Keller & Heckman LLP	Navin Jones	Marcus	Lawyer	Belgium



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Attendance list

Lanxess (Pty) Ltd.	TECHOW	Michael	Global Marketing Manager	South Africa
Lanxess Germany GmbH	EICKHOFF	Andreas	Global Purchasing Manager	Germany
LL Resources GmbH	Lurf	Roman	Managing Director	Austria
Marubeni Tetsugen Co., Ltd.	Ueda	Masayuki	General Manager	Japan
Merafe Resources Limited	LEPERE	Itumeleng	Management Accountant	South Africa
Merafe Resources Limited	MATLALA	Zanele	Chief Executive Officer	South Africa
MidUral Chemicals S.A.	JAFAROV	Kemal	Managing Director	Switzerland
MITRA S.K. TEST ve TETKİK LTD. STİ.	Savci	Ahmet	Regional Manager	Turkey
Mitsubishi Corporation	HIRAI	Tsuyoshi	Vice President	Japan
Mitsubishi Corporation	NAKAMINATO	Aya	Ferro-alloy Dept.	Japan
Mitsubishi Corporation	SHAN	Hui	Assistant Manager	Japan
Mitsubishi Corporation	TAKANA	Yu	Ferro-alloy Dept.	Japan
Mitsubishi Corporation	TANABE	Shintaro	Manager	Japan
Mitsui & Co., Ltd	Aota	Hajime	General Manager	Japan
Mitsui & Co., Ltd	Chimura	Maki	Manager	Japan
Nizi International S.A.	Stamenkovic	Peter		Luxembourg
North American Minerals Chrome Sales Ltd.	BATHIE	Chrls	President	USA
NSSC	KUBO	Yuji	General Manager	Japan
Ore Alloy Development Corporation Ltd.	ZHAI	Suping	Executive Director	China
Outokumpu	YLIMAUNU	Juha	VP - Sustainability & Environment	Finland
Outokumpu EMEA GmbH	EHRENBERG	Frank	Senior Vice President Raw Material Procurement	Germany
Outokumpu Oyj	KAUPPI	Mauri	VP – Sales & Marketing	Finland
Outokumpu Oyj	KURTTI	Timo	Manager – Sales & Marketing	Finland
Pacorini Metals	de Villiers	Jacques	General Manager	South Africa
Pacorini Metals Terminals BV	Doene	Mark	Terminal Manager	Netherlands
Politropus Alternative Ltd.	DENKOVICH	Roman	CEO	Montenegro
Politropus Alternative Ltd.	KALCHUK	Mykhailo	Engineer	Montenegro
Politropus Alternative Ltd.	SHUKAIEV	Sergii	Head of Mechanical Engineering Department	Montenegro
Possehl Erkontor GmbH & Co. KG	ZANDER	Armin	Sales Manager	Germany
Rand York Minerals (Pty) Ltd.	DE BRUYN	Michelle	Marketing	South Africa
Rand York Minerals (Pty) Ltd.	DU PREEZ	Zelda	CEO	South Africa
RFA International LP	Antipov	Mikhail	General Director	Germany
RFA International LP	von Gloeden	Eberhard	Vice President	Switzerland
"Rosmetallkomplekt" JSC	MIKHAYLOV	Igor	Director	Russia
Samancor Chrome Limited	SCHALAMON	Juergen	Chief Executive Officer	South Africa
Samchrome FZE	PRICE	Graham	Marketing Director	UAE
Sara Albania Sh.p.k	KERCIKU	Fatoz	Chief Executive Officer	Albania
Sara Albania Sh.p.k	SINGH	Deepit	Director (Finance)	Albania
Schmolz + Bickenbach	OEHM	Gerd	Head of Strategic Group Purchasing	Germany
Shangshun (Hong Kong) Limited	Guo Quan	Li	General Manager	China
Shangshun (Hong Kong) Limited	Hao	Shuai	Manager	China
Shangshun (Hong Kong) Limited	Meshini	Anida	Manager	China
Shangshun (Hong Kong) Limited	Xi	Yanjuan	Manager	China
Sisecam Chemicals Group-Soda Sanayi A.S.	ALANLI	Fehmi	Marketing and Sales Group Manager	Turkey
Sisecam Chemicals Group-Soda Sanayi A.S.	COPUR	Hasan	Expert Sales Manager	Turkey
SMR	WINDBERGER	Thomas	Market Analyst	Austria
Southern Development, Ltd. (SODEVCO)	BAKER	Rob	President	USA
Sumitomo Corporation	MATSUI	Naoya	Manager	Japan
Tata Steel Limited	RAMAM	Dwaraka Sundara	Executive Incharge (FA&MD)	India
TELF AG	OSSININ	Dmitriy	Market Analyst	Switzerland
TELF AG	Teroerde	Mark	Head of Sales	Switzerland
Tharisa Minerals (Pty) Ltd.	POUROULIS	Phoevos	CEO	South Africa
Tharisa Minerals (Pty) Ltd.	TAUROG	Greg	New Business Executive	South Africa
UGITECH SA	MARRET	Mikaël	Product Manager	France
UGITECH SA	RUALT	Philippe	Plant Manager	France
Vishnu Chemicals Limited	CHERUKURI	Krishna Murthy	CMD	India
worldsteel Association	REIMINK	Henk	Director - Safety, Technology and Environment	Belgium
Yildirim Group	KAVCAK	Görkem	Market research manager	Turkey
Yildirim Group	OZDIREK	Yasar	Marketing Director (Cr ore)	Turkey
Yildirim Group	Ozturk	Elif	Ferrochrome Sales Manager	Turkey
Yildirim Group	YILDIRIM	Robert	CEO and President	Turkey